



1625 K Street, NW, Suite 725
Washington, D.C. 20006
PH (202) 293-5500 FAX (202) 785-4313

US Fuel Cell Council

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Contact: Beth Dessel, 202/293-5500 x31

First USFCC Member Survey Finds 19% Growth in US Fuel Cell Industry Jobs, 11% Growth in US Sales

Miami (November 3, 2003) – Fuel cell related jobs in the United States increased by 19% from 2001 to 2002, according to the first Member Survey conducted by the US Fuel Cell Council, the trade association for the fuel cell industry.

The results of the 2003 Member Survey, with responses from more than 85% of USFCC member companies, show an increase in US-based fuel cell activity in the categories of sales, research and development (R&D) expenditures, and numbers of employees between 2001 and 2002.

Major findings:

- Sales – reported sales of fuel cell products, parts and services in the US for members participating in this survey were \$151 million and \$167 million for 2001 and 2002 respectively, representing an 11% increase between the two years;
- R&D Expenditures – reported fuel cell related R&D expenditures for 2001 and 2002 were \$248 million and \$288 million respectively, representing a 16% increase between the two years; and
- Employees – the reported number of employees conducting fuel cell related work for 2001 and 2002 were 2,745 and 3,273 respectively, representing an increase of 19% over 2001 levels.

“This Member Survey is a landmark for the Council, and we believe it is a significant benchmark for the industry,” said Robert Rose, USFCC executive director. “For the first time, the industry itself has agreed collectively to provide concrete measures of its progress. The Council looks forward to providing reliable measures of industry growth annually.”

The 2003 Member Survey was conducted by PricewaterhouseCoopers, to ensure the confidentiality of respondents’ information. More than 85% of USFCC members responded to the survey. Where respondents indicated that activity was based outside of the US, these figures were not included in the aggregated results.

The USFCC is the trade association for the fuel cell industry. Our membership includes producers of all types of fuel cells, as well as major suppliers, fuel providers, government agencies, universities, OEMs, other trade associations, and customers. For more information on USFCC, check out our web site at www.usfcc.com.

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